

NCBV Meeting Minutes
03-22-2022
10:00 am

I. Roll Call and Confirmation of a Quorum: Dick Saperstein, Chair

A quorum was present at this meeting.

Dick Saperstein, Chairperson
Harold Petrofsky, Vice Chair
Ivan Delgado, Southern Representative
Nels Brown, Northern Representative

II. Verification of Posting: Susan Carter

Susan Carter confirmed that the Agenda was posted in a timely and correct manner.

III. First Public Comment Section

No public comment.

IV. For Possible Action – Vote to Accept the Agenda

Harold Petrofsky made a motion to accept this agenda, Ivan Delgado and Nels Brown seconded it. This motion passed unanimously.

V. Welcome and Introduction of Guests

Northern NV Office: Richard Eberly BEO, Janette Parish AA IV, Kris Beddoes, Richard Taylor, Nels Brown.

Southern NV Office: Chris Mazza Chief, Susie Park BEO, Shehan Peries BEO, Susan Carter AA II, Todd Weiss DAG, Burnetta Schlecter, Marcos Hurtado, Sweet Daughtery, Mikie Yamada, Joe Urbanek, Dion Williams, Jason Bustello, Terry Smith.

VI. For Possible Action- For Possible Action – Approval of the minutes for the Nevada Committee of Blind Vendors meeting, August 20, 2020

Harold Petrofsky made a motion to accept the minutes and Ivan Delgado seconded it. This motion passed unanimously.

VII. Election

Nominations: Richard Saperstein, Nels Brown, Ivan Delgado, Harold Petrofsky, Joe Urbanek.

**Elected: Richard Saperstein, Chair
Ivan Delgado, Vice Chair
Harold Petrofsky, Secretary
Joe Urbanek, Southern Representative
Nels Brown, Northern Representative**

**Richard Saperstein stated a moment of silence for: Jeff Schumacker
Hugh McPhearson**

VIII. Old Business

Chris Mazza updates on financial status of program.

Chris Mazza stated program wide last 4 fiscal years numbers on Operators, vending sites, gross revenue, set aside, and reserve. State fiscal year is July-June.

Fiscal year 2019: July 2018 – June 2019 Pre-pandemic

15 licensed operators, 5 interim operators, 1 trainee for a total of 21 operators.

9 vending only sites, 20 full service for a total of 29 sites.

Gross revenue: \$9 million

Set aside: Just over \$1 million

Reserve: \$3 million

Fiscal year 2020: July 2019 – June 2020 3 months of pandemic March 16th Nevada shut down

15 licensed operators, 3 interim operators, 0 trainees for total of 18 operators.

8 vending only sites, 20 full service for a total of 28 sites.

Lost 3 operators and 1 vending site.

Gross revenue: \$6 million dropped 3 million

Set aside: \$680,000

Reserve: \$2.5 million

Used reserves for subsidies for maintaining what could be maintained.

Fiscal year 2021: July 2020 – June 2021 all pandemic

11 licensed operators, 2 interim, 0 trainees a total of 13 operators.

7 vending only sites, 18 full service for total of 25 sites.

Gross revenue: \$4 million, lost \$5 million in 2 years.

Set aside: \$558,000

Reserve: \$2.3 million

Fiscal year 2022: July 2021- June 2022 these totals are only updated to January 2022.

10 licensed operators, 3 interim, 2 trainees for total of 15 operators.

Gross revenue: \$4.6 million

Set aside: \$615,000

Reserve: just under \$2.2 million

Chris Mazza stated that it is getting better. Reserve is sitting steady. Trainees went into interim status, and we have 2 new trainees.

Chris Mazza site updates. I am in negotiation with Red Rock Canyon for a man micro market concept. Working with architect to design the concept which the BLM has requested. I will submit the concept when completed.

Sunset Park has potential. We are waiting to see if public interest for softball leagues comes back before acting upon this site.

Library projects are Sahara West and LV Library District Headquarters.

We want to add micro markets where we can.

IX. New Business

Discussion/Possible Action-

Chris Mazza stated that Symphony Park has been an ongoing, back and forth, with the city of Las Vegas for 3- years. Located across from World Market Center, it is a 1200 sq. ft gray shell, with cement walls and dirt floors. It is a parking garage that has retail space on the ground floor. We would have to build out the space. The idea was to have a Nevada themed retail store. The bids for the build outs: Bid #1- \$450,000 this contractor lost their license; Bid #2-\$922,000 this was only 3 months later and Bid #3- \$616,000. Only 1 of 2, 600-unit apartment complex has been completed. One 400 room boutique hotel, a 10,000 sq. ft grocery store and the Atomic Museum have been cancelled.

Chris Mazza, in his opinion, stated that the development is not far enough along to proceed with this project and use \$616,000 of the reserves. Chris Mazza opened it up to the floor to discuss using the \$616,000 from reserve for this site.

Joe Urbanek stated the square footage price is too high. It is a no to proceed with Symphony Park.

Richard Saperstein stated that it is not wise to spend one-third ($\frac{1}{3}$) of our reserve for this project. It is a no to proceed with Symphony Park.

Ivan Delgado: Is this our space?

Chris Mazza stated it is our space, but we must develop it. If we do not develop it, we must give it back to the city.

Sweet Daughtery stated that the younger generation likes to walk and that perhaps this is a diamond in the rough.

Marcos Hurtado stated perhaps this is not the right location, but we must think ahead. We need to find new locations near downtown. We need to grow this program and not be afraid to invest.

Richard Taylor: Is this by the Outlet Mall? This location would have to be open at night due to foot traffic.

Chris Mazza stated yes, it is in that general area.

Richard Saperstein stated that Joe Urbanek made a motion to pass on Symphony Park and Ivan Delgado second the motion. Recommendation is to pass on Symphony Park.

Chris Mazza will continue to negotiate with the city and see if other sites are available and let the committee know about any changes or progress. This is the end of Chris Mazza's presentation.

Richard Eberly recapped the Sagebrush Convention. He gave information on the E Charging stations in rest areas. They are focusing on maintenance cost, who will pay this cost, recovery costs and over all costs of the charging stations. Richard encouraged operators to investigate these scholarships to help them succeed. Social Security presentation gave useful information to operators on where, how to use forms for their employees as well as for their own needs. This concluded Richard Eberly's presentation.

Shehan Peries remarked on In Service Training and guest presentations. Terry Smith, of the NFBEI, discussed training on micro markets, E Charging stations, and the effects of the pandemic on the operators. Lupe Martinez, of the State Labor Commission, discussed state labor laws, minimum wage, overtime, break and lunch requirements. Teresa Campbell, of the Social Security Division, discussed SSDI and SSI. Shehan Peries gave a presentation on business forecasting, metrics, and square reports. Chris Mazza spoke on P & L's and BEN forms. This is the end of Shehan Peries presentation.

X. Second Public Comment

Harold Petrofsky stated that he is impressed with the in-person meeting. Richard Saperstein stated he prefers in person meetings.

Sweet Daughtery stated the importance of growing the program for future BEN operators.

Ivan Delgado stated he is grateful for being elected Vice Chair.

Deputy Attorney General, Todd Weiss, stated he looks forward to being involved with the BEN Program and If anyone has any questions or concerns to contact him or his office.

XI. Discussion – Date for Next NCBV Meeting: Dick Saperstein

June 14, 2022, at 10 am for the next NCBV meeting.

XII. Adjournment: Dick Saperstein

Harold Petrofsky made a motion to adjourn the meeting and Joe Urbanek seconded the motion and the motion passed unanimously. This meeting adjourned at 11:24 am.